

The mission of Kauai Hospice is to ensure the highest quality of life possible for individuals and their families facing a life threatening illness, to provide bereavement support to individuals and to promote an understanding of Hospice services.



Kaua`i Hospice, Inc.

Annual Report 2003

EXECUTIVE MESSAGE

In 2003, Kauai Hospice celebrated 20 years of a "Special Kind of Caring" here on Kaua'i. Over the years, our services have grown out of the hearts and hands of our volunteers into a well organized and compassionate agency reaching deep into all of our island's communities. Many things have changed over the years as our programs have matured and grown. What remains is a deep commitment to listening to our patients and their family's needs, and to ensuring that our services are offered with dignity and respect at this most critical time of one's life.



Phil Clark, Executive Director

As we look to planned growth in 2004 we are committed to providing state-of-the-art comfort care in the home and exploring partnerships with Skilled Nursing Facilities and Long Term Care Units to bring hospice care to our ohana living in care settings. As always we are committed to expanding our vital and exciting volunteer program offering much needed respite and emotional support to caregivers and families. Our focus continues to be on developing "best practices" of end-of-life care and to gently spread the hospice word

KAUA`I HOSPICE PROGRAMS

Hospice Care

Through its Hospice Care Program, Kaua`i Hospice strives to ensure the highest quality of life possible for individuals and their families in their own home. Support is offered through a personalized plan of care to ease the many different types of pain facing patients and families during such a difficult period of time. The Hospice Team: medical director, registered nurses, social worker, spiritual counselor, trained volunteers, home health aide, and bereavement care coordinator assists patients to live their lives comfortably without pain, managing the symptoms of the illness.

Bereavement Care

Kaua`i Hospice's Bereavement Services are a fully integrated part of a full continuum of Hospice services, available without charge to the patient/family. The Bereavement Care Program is unique, having developed through servicing Kaua`i's diverse families and communities over the years. The program has grown to meet the individual needs of the members of a family affected by the patient's death and now extends to the broader community.

Emergency Bereavement Support

Our specialized team (Beeper Team) of trained volunteers is available 24 hours a day, 7 days a week to individuals and families experiencing a sudden or accidental death on Kauai.

Volunteer Training & Support

Volunteers are vital to every part of Kaua`i Hospice's programs. Services provided include patient and family care, bereavement support, office work, public education and fundraising. The nature of Hospice care requires a very special kind of volunteer; so all volunteers are screened and trained before they begin working with families. A 32-hour training is offered annually.

Community & Professional Education

Kaua`i Hospice reaches out to the community to offer information and education regarding care at the end of life. We serve as a resource on issues related to death, dying, grief and bereavement by sponsoring educational workshops, coordinating volunteer in-service training, attending health fairs and speaking to community and professional organizations. Kaua`i Hospice works with other human service agencies to provide knowledge and comfort to those in our community facing challenging times.

PATIENT CARE STATISTICS 2003

Hospice care is for any person who has a life-threatening or terminal illness. Most reimbursement sources require a prognosis of six months or less if the illness runs its natural course. Patients with both cancer and non-cancer illnesses are eligible to receive hospice care. All hospices consider the patient and family together as the unit of care. At the center of hospice care is the belief that each of us has the right to die pain-free, with dignity, and that our families will receive the necessary support to allow us to do so. Hospice focuses on caring, not curing and, in most cases, care is provided in the patient's home.

In 2003, Kaua'i Hospice provided direct service and bereavement care to 106 families, an increase of 22 percent from 2002. In addition, the Bereavement Care Program supported 75 individuals through follow-up programs after normal Hospice care and 52 other individuals in the broader community. 23 attended the quarterly 12-week support group entitled "Journey through Grief." The Beeper Team responded to 42 emergency deaths, and remained in communication for 12 months with families. Over 170 people attended the annual Candle Lighting Ceremony.

SERVICE OUTPUT

	2002		2003			2002		2003	
	#	%	#	%		#	%	#	%
Number of Patients Served					Districts of Kaua'i				
Patients from previous years	4	5%	13	12%	North	14	16%	15	14%
Admissions/Readmissions	83	95%	93	88%	East	40	46%	44	42%
Total Served	87	100%	106	100%	South	24	28%	37	35%
					West	9	10%	10	9%
Gender					Types of Insurance				
Female	45	52%	41	38%	Medicare	65	71%	84	79%
Male	33	38%	65	62%	Medicaid	1	1%	2	2%
					HMSA	14	15%	12	11%
Age					HMA		0%	1	1%
90-99	11	13%	10	9%	Other	5	5%	4	4%
80-89	15	17%	26	25%	No Insurance	7	8%	4	4%
70-79	27	31%	36	34%	Diagnosis				
60-69	16	18%	16	15%	Cancer	55	63%	72	68%
50-59	14	16%	16	15%	Lung Disease	5	6%	7	7%
40-49	2	2%	1	1%	Heart Disease	6	7%	13	12%
30-39	2	2%	1	1%	Kidney Disease	2	2%	5	5%
					Liver Disease			3	3%
Ethnicity/Cultural Background					Alzheimer's	3	3%	0	0%
Hawaiian	2	2%	8	8%	Dementia	2	2%	3	3%
Part- Hawaiian	2	2%	6	6%	Other	14	16%	4	4%
Portuguese	0	0%	8	8%	Total Patient Days	3013	100%	4843	100%
Filipino	13	15%	12	11%	Avg. Length of Stay	36 Days		44 Days	
Japanese	14	16%	17	16%	Avg. Patient Days per Month	251		404	
Caucasian	50	57%	48	45%	Total Non-Funded Patient Days	211	7%	194	4%
Latino	1	1%	2	2%					
African American	1	1%	0	0%					
Asian	0	0%	1	1%					
Mixed Race	4	5%	3	3%					
Other			1	1%					

2003 FINANCIAL STATEMENTS

The mission of Kaua'i Hospice, Inc. is to ensure the highest quality of life possible for patients and their families as they face life-threatening illness; to provide bereavement support to individuals and to promote an understanding of hospice services.

Kaua'i Hospice, Inc., a non-profit tax-exempt charitable organization, was formally established in June, 1983, in the state of Hawaii. At that time, the grassroots organization was operated purely by part-time volunteers. Since then, the 501(c)(3) has developed into a professionally staffed, Medicare and Medicaid certified organization with a supportive cadre of about 80 specially trained program volunteers and hundreds of general community volunteers. Kaua'i Hospice is the only hospice on the Garden Island.

Statement of Financial Position

Kaua'i Hospice, Inc.

December 31, 2003

ASSETS

Current assets

Cash	\$	99,076
Accounts receivable	\$	57,786
Promise to give - current portion	\$	50,000
Prepaid expenses and other current assets	\$	3,520
Total current assets	\$	210,382

Noncurrent assets

Investments	\$	187,894
Promise to give	\$	351,378
Property and equipment, net	\$	485,408
Deposits	\$	2,137
Total noncurrent assets	\$	1,026,817

TOTAL ASSETS

\$ 1,237,199

LIABILITIES AND NET ASSETS

Current liabilities

Accounts payable	\$	1,690
Accrued payroll liabilities	\$	19,746
Deferred income	\$	4,750
Total current liabilities	\$	26,186

Net assets

Unrestricted	\$	613,919
Temporarily restricted	\$	597,094
Permanently restricted	\$	-
Total net assets	\$	1,211,013

TOTAL LIABILITIES AND NET ASSETS

\$ 1,237,199

Statement of Functional Expense

Year Ended Dec. 31, 2003

	Program	-Supporting Services- Management &	Fundraising	Total	Total Expenses
Personnel expenses:					
Salaries	\$ 336,575	\$ 136,071	\$ 3,257	\$ 139,328	\$ 475,903
Payroll taxes and employee benefits	\$ 93,829	\$ 26,290	\$ 603	\$ 26,893	\$ 120,722
	\$ 430,404	\$ 162,361	\$ 3,860	\$ 166,221	\$ 596,625
Other expenses:					
Medical costs	\$ 217,475	\$ -	\$ -	\$ -	\$ 217,475
Special events - 4th of July	\$ -	\$ -	\$ 104,325	\$ 104,325	\$ 104,325
Occupancy costs	\$ 22,736	\$ 13,046	\$ 1,491	\$ 14,537	\$ 37,273
Staff development/recruitment	\$ 13,354	\$ 3,686	\$ -	\$ 3,686	\$ 17,040
Telephone	\$ 5,254	\$ 8,379	\$ 568	\$ 8,947	\$ 14,201
Bad debt expense	\$ 13,089	\$ -	\$ -	\$ -	\$ 13,089
Professional fees and contract services	\$ 2,893	\$ 9,089	\$ -	\$ 9,089	\$ 11,982
Program development	\$ 8,591	\$ -	\$ -	\$ -	\$ 8,591
Site development plan	\$ -	\$ 7,366	\$ -	\$ 7,366	\$ 7,366
Office supplies	\$ 3,075	\$ 3,343	\$ 267	\$ 3,610	\$ 6,685
Landscaping	\$ 3,668	\$ 2,105	\$ 240	\$ 2,345	\$ 6,013
Insurance	\$ -	\$ 5,876	\$ -	\$ 5,876	\$ 5,876
Repairs and maintenance	\$ 2,142	\$ 3,251	\$ 225	\$ 3,476	\$ 5,618
Postage and shipping	\$ 2,329	\$ 2,328	\$ -	\$ 2,328	\$ 4,657
Dues and subscriptions	\$ 1,861	\$ 760	\$ -	\$ 760	\$ 2,621
Printing	\$ 710	\$ 178	\$ -	\$ 178	\$ 888
Loss on sale of assets	\$ -	\$ -	\$ -	\$ -	\$ -
Other expenses	\$ -	\$ (1,264)	\$ -	\$ (1,264)	\$ (1,264)
Total expenses before depreciation	\$ 727,581	\$ 220,504	\$ 110,976	\$ 331,480	\$ 1,059,061
Depreciation	\$ 3,443	\$ 4,226	\$ 156	\$ 4,382	\$ 7,825
Total expenses	\$ 731,024	\$ 224,730	\$ 111,132	\$ 335,862	\$ 1,066,886

Statement of Activities

Years Ended December 31, 2003

	Expenses	
	Program services	\$ 731,024
	Supporting services:	
	Management and general	\$ 224,730
	Fundraising	\$ 111,132
		\$ 335,862
	Total expenses	\$ 1,066,886
Changes in Unrestricted Net Assets		
Public support and revenues		
Public support:		
Special events	\$ 186,691	
Contributions	\$ 93,288	
United Way	\$ 17,968	
	\$ 297,947	
Revenues:		
Patient service revenue	\$ 631,698	
Interest and other income	\$ 172	
	\$ 631,870	
Net assets released from restrictions:		
Satisfaction of WBF Endowment Fund restrictions	\$ 462,635	
Satisfaction of other program restrictions	\$ 63,132	
	\$ 525,767	
Total unrestricted revenues, public and other support	\$ 1,455,584	
	Change in unrestricted net assets	\$ 388,698
	Changes in Temporarily Restricted Net Assets	\$ 597,094
	Changes in Permanently Restricted Net Assets	
	Reclassification as Temporarily Restricted Net Assets	\$ (592,576)
	Change in net assets	\$ 393,216
	Net assets, beginning of year	\$ 817,797
	Net assets, end of year	\$ 1,211,013

2003 MONETARY SUPPORTERS

ILIMA LEI

Anonymous (1)
Sherman, Richard L.

HINAHINA LEI

BoH Investment Svcs.

PIKAKE LEI

Kaua'i United Way

PAKALANA LEI

G.N. Wilcox Trust
Kaua'i Lagoons Resort
McInerny Foundation
S.W. Wilcox Trust

CIGAR LEI

Auen Foundation
Frear Eleemosynary Trust
Ken Foundation
Valier, Marjorie

GINGER LEI

Carlozzi Foundation
Fenwick Foundation
Grove Farm Company
Hawaii Hotel Association
County of Kaua'i

TUBEROSE LEI

Domingo, Guadalupe M
Family of Mariano Valenciano
Foodland (Give Aloha)
McDaniel, Lee
Schwarz Pharma, Inc.
SCP Private Equity Partners
Waioli Hui'ia Church

PLUMERIA LEI

Barker, Charles & Al
Burtch, Selden & Barbara
Clancy, Michael J.
Griffin, Pat
Kamm, Lindsay & Greg
Konno, Asako
Kurashige, Jackson
Love, John & Bobbie
Mackiernan, Mary
McDowell, Jo Anne
Motteler, Zane & Marilynn
Nash, Susan & Graham
Nelson, Eugene & Carole
Oliver, Polli C.
Statler, Peter C.
Takanishi, Lillian
Takemoto, Richard Y.
White, Pat I.

PUAKENIKENI LEI

Callahan, Jeanne
Campbell, Sheila
City Bank
Date, Shirley
Dohrman, Mal & Pam
Dougherty, Harry & Jan
Evans, Sally & Ed
Goodale, Nancy & Hobey
Hashimoto, Sharon & Clifton
Hawaii Biotech, Inc.
Hubbard, Mark
Island Rentals & Real Estate
Matsumura, Carl & Faith
Matsushige, Shizue
Naganuma, Dr. Greg & Joann
Orr, Leonora
Peel, Frederic & Bonnie
Putnam, B. Colleen
Sakai, Edith
Silverman, Sara
The Kiwanis Club of Kaua'i
Van Gelder, Robbie
Wal Mart Stores, Inc
Wataya, Doris E.
Weist, Robert & Sally
Yamada, Alice N.
Young, Geri Q.L.

ORCHID LEI

Anonymous (5)
Albios, Felipe & Jan
All Island Porter Service
Aloha United Way
Armstrong, Charles & Betty
Awakuni, Haruko
Bodine, Don & Jolly
Brown, Larry & Patrick
Buffington-Spackman, Julz
Burns, John & Catie
Caday, Arlene S.
Clifford, Bill & Karen
Cobb, Rowena
Conklin, David
Daniel, Dixie A.
De Spirt, Jeanne
DeMilo-Fytros, Kathryn
Denny, Elaine
Desharnais, Paul & Judith
Dillon, II, Mr. & Mr
Donahue, Leroy & Francine
Downs, Monty & Elain

Dubuque, Lou & Nancy
Dusenberry, Carl, Franklin & Elsie
Esaki, Dr. Paul & Charlene
Gammie Homecare, Inc
Goldman & Family, Mark
Goodsill Anderson Quinn & Stifel
Granhholm, Dorothy K.
Harper, Bill
Hayes, Richard
Hi Beam
Hurt, Kaye & Michael
Ishida, Elsie
Kaipaka, Miki
Kamen, Terry & Helen
Kane, Bill & Suzette
Kato, Russell S.
Kent, Lee
Kikuchi, Delores L.
King, T.D.
Konishi, Gary & Marjorie
Kowal, Gregory F.
Kruse, Wendy & Peter
Kuala, Joe and Marty
Kubota, Bernice A.
Kusaka, Charles & Maryanne
Laureta, Judge Alfred & Evelyn
Lee, Janet T.
Lex, Anna
McCaslin, Candace
McSwain, Jana
Mickens, Glenn
Microsoft Matching G
Miller, Dr. Lucy
Miura, Susan & Joy
Mokihana Pest Control
Moller, Carl
MSDN Magazine
Nakamura, Evelyn
Nakao, Lloyd K.
Nakashima, Ross A.
Naland & Family, Pat
Newman, John
Noggle, Barbara J.
Potter, Paul & Jan
Pratt, Carol & David
Punua, Victor & Mary
Rey, Lenore
Richardson, Wayne & Katherine
Rinker, Margaret L.
Saito, Takeyo
Salazar, Cheryl & Jennifer
Scott, Phil & Eldean

Sherlock, Tim & Deb
Shiraki, Clarence & Katherine
Smith, Charles & Susie
Smith, Jr., Harriet
Somers, Peter
St. Catherine's Parish
Stemmy, Ann
Stewart, Marilyn J.
Takiguchi, Lillian
The Family of Jeanette Koerte
The Fish Express, LT
Thomson, Cynthia J.
Wachler, Anne
Wachtler, Howard & Norma
Waldron, David & Lynnette
Wise, Alma G.
Yamahira, Harriet
Yamamoto, Lily
Yamamoto, Wallace & Karen
Yamanaka, Elaine K.
Yoneji, Douglas
Yukimura, Peter

KUKUI NUT LEI

Anonymous (2)
Ah-Hee, Millie
Albios, Renee
Amuro, Cindy & Warren
Biss, Jerry
Blake, Alva & Helen
Bourgoin, Gerald & Jean
Busto, Sandra
Candle Corporation
Carlisle, Susan
Carlson, Ken
Chazankin, Henry & Sheila
Ching, Michael
Clark, James R.
Cloud, Forrest & Shannon
Crane, Timothy & Janie
Dootson, Pat & Bob
E3 Energy Ltd
Edwards, Ray
Fernandes, Marty
Freeman, Margery
Frenzel, Lois M.
Fu, Joanna
Fujikawa, Dean & Alana
Garner & Family, M/M Jay
Hadama, Pauline & Walter
Hanki, Richard & Evelyn
Hashisaka, Norman & Mabel
Hawk, Barbara

Honma, Kazue
Honma, Sueno
Inazu, Sadao & Doree
Inch, Major & Connie
Inouye, Daniel K.
Ishii, Masako M.
Jackson, Sid & LeAnn
Kalaheo Missionary Church
Kanealii, Julie & Koko
Kanna, Carol T.
Kashiwai, Doris Y.
Kauai Coconut Beach Resort
Kim, Gregory
Kisken, William & Gloria
Konno, Minnie
Lawshe, Jim & Coleen
Lovatto, Karen
Maeda, Bessie
Mayfield, Janet
Miller, Jenet
Miyao, Pansy & Earl
Miyashiro, Sakiko
Montgomery, Robert B
Morita, Sanae & William
Mukai, Shimoe
Muramaru, Jessie O.
Muraoka, Yoneko & Ikito
Murashige, Calvin & Gail
Nagamine, Evelyn
Naganuma, Henry & Namiko
Nagata, Toshie
Nunes, Georgiana
Odo, Lorene & Glenn
Okada, Gladys & George
Okumura, Miki
Ozaki, Milton Robert
Pajdak, Florence
Palmer, Mary-Ann C.
Parker, Mary
Paskal, Joseph & Marti
Porter, Capt. & Mrs. E.M.
Portnoy, Bob & Gunilla
Riznik, Barnes & Ba
Robinson, Helen S.
Ross, Elaine
Sato, Diane
Saulbio, Leonora
Senda, Kazuo
Severson, Sandra
Shinseki, Paul & Carol
Smith, David & Annette
Smith, R.V.

Senda, Kazuo	Corral, Kathleen	Kanemaru, Kimie	Prybutok, Evelyn & Leonard
Severson, Sandra	Cox, Gerald & Janet	Kaneshiro, Pat & Charmaine	Rapozo, Nicholas & Ellen
Shinseki, Paul & Carol	Cummings, Charleene	Kaohi, William & Miyoko	Recycle Kauai
Smith, David & Annette	Date, Sarah	Kapaa Sands AOOA	Rice, Marty & Donna
Smith, R.V.	DeCamp, Sailor	Kashiwabara, Richard	Riley, Hugh & Lil
Sora, Albert & Judy	Dela Cruz, Vicki	Kawamura, Beatrice	Sakagawa, Alma
St. Theresa's Catholic Church	Ditmars, Beatrice	Kawamura, James	Sakai, Haruko
Sueyasu, Mavis & Les	Domingo, Lourdes	Kaya, Barbara	Sasaki, Blaine S.
Suga, Kimie	Dotario, Carolyn	Kiger, Fred & Charlotte	Schultz, Jim & Mary
Tangonan, Noemi C.	Dunbar, Elaine	Kingman, Sally	Senda, Mabel M.
Thorp, David H.	Duvauchelle, Raymond	Klein, Janet	Shanley, Gretel GG
Troche, Jane A.	Farkas, Ronald & Selma	Kobayashi, Betty	Shaw, Richard & Joan
Vickery, Lydia	Fernandes, William & Evelyn	Kobayashi, Conchita	Shek, Yo Ho
Vidinha, Scotty & Ro	Figaroa, Gregoria	Koerte, Richard & Kathy	Shibao, Shizue H.
Vilche, Mary L.	Fitzgerald, Rosemary	Kondo, Betty	Shimabukuro, Hiroye
Wataya, Floris & Yachiyo	Foster, James W.	Kukino, Clifton & Joy	Shimizu, Noboru
White, Leslie & Allan	Fujii, Douglas & Susan	Kunimura, Joan M.	Shinoki, Amy E.
Wong, Barbara Uphouse	Fujii, Flora M.	Lemke, Paul & Marie	Shiraishi, Clinton & Fumiko
Yahner, Helen & Joe	Fujii, Grace & Vance	Leong, Priscilla T.	Simmons, Dawn Heath
Yamauchi, Madeline T	Fujii, Kimiko	Lindner, Ana Maria	Smith, Keith & Gail
Yasay, Ernest & Debbie	Fujinaga, Sophie	Lizama, John B.	Soltysik, Linda
<u>TI LEAF LEI</u>	Fujita, Calvin & Arleen	Lloyd, Eleanor	Somers, Michael & Dale
Anonymous (13)	Gage, Sandra Lee	Lockwood, MD, Sam	Sora, Tsuyoko
Achuara, Archie & Lisa	Galas, Lillian	Lustman, John & Edit	Stemmy, Thomas & Linda
Akagi, Lillian	Garden Isle Cottages	Martinson-Koyama, Diane	Suga, Daniel & Blanc
Akama, Alan T.	Gaucher, Tom	McCormick, Delphine	Surles, Annette & Barr
Akana, Cliff & Ray	Geddes, James J.	McGraw, Jensey	Suzuki, Julia H.
Akina, Glenn & Harriet	Gonsalves, Raynold & Puanani	Meyer, Brant	Tajima, Wendy S.
Anderton, Jon	Gordon, John & Rosalie	Miura, Rona S.	Takabayashi, Mieko
Apana, Teri L.	Grafman, Fredy Jo & Lewis	Miyake, Sue	Takata, Elsie & Sam
Araki, Richard & June	Gutshall, Muriel L.	Molenari, James & Judith	Takiguchi, Harris
Asai, Lillian	Hashimoto, Chiyoko	Moribe, Yasuo	Tamura, Michele L.
Asing, Jr., William	Hawker-Johnson, Susan	Morrison, Edwin & Maureen	Tanaka, Elden & Shirley
Azeka, Mildred T.	Hee, Violet L.	Murashige, Ann & Hiroshi	Tanji, Lillian
Bahnmler, Debra	Higashi, Masayuki & Tamie	Nakamura, Misao	Troche, Lydia
Bekeart, Dana & Dorothy	Hillegonds, Pat	Nakano, Edwin	Tunquist, Ada
Benz, Ruby	Hinazumi, Laura & Wayne	Nakashima, Mitsugi & Marge	Uemura, Hideko
Blachowiak, Ernest & Debra	Hiraoka, Lori	Nakatsuka, Hisashi	Unanian, Betty
Blaich, MD, Gary L.	Historic B&B	Naleimaile, Howard W	Uyesono, Calvin & Jolynne
Blake, Patricia	Honjo, Yoneko	Nanbu, Yuriko	Valenciano, Audrey
Blake, Thelma	Hughes, Doris B.	Newall, Leslie	Vilche, Ella
Boro, Donald & Loretta	Hunter, Charlotte	Nishi, Wayne & Lorna	Villabrilie, Terry
Brennan, William & Judith	Hutton, Jean	Nordmeier, Darrick M	Wakayama, Stanley & Ruth
Brittingham, Carol L	Inoue, Norman S.	Octavio, Seraphin	Weinstein, Leonard & Sherry
Broad, Andrea & Louis	Ishida, Grace & Henry	O'Donnell, Bette & James	Yamane, Ellen & Kei
Cagalawan, Sofea	Ito, Kelly & Janet	Okihara, Sakiko	Yamashita, Shigeko
Carvalho, Rose	Iwamoto, John & Asako	Okubo, Annie	Yanagi, Jacqueline
Chandler, Linda	Jimenez, Mark	Ono, Tsuneko & Champ	Yardley, Paul
Chenoweth, Jo Ellen	Johnsen, Daniel	Parks, Agnes	Yoshinaga, Bert A.
Chinen, Remy & Edward	Johnson, Jennifer Peters	Perreira, Phyllis Leilani	Yukimura, Jiro & Jennie
Coloma, Jason B.	Jones, Lorraine	Plowman, Divina D.	Zeglin, Frank & Mary
Cook, Sunny (Gertrude)	Kaauwai, Deloros	Ponce, Ken & Mariell	

As Hawaiians we share our aloha in many ways, but one treasured practice is the presentation of lei.

In acknowledgement of the monetary donations received by, and on behalf of our donors, we have adopted recognition categories.

The ascending categories were determined by the scarcity of the foliage or flowers and the difficulty in the creation of the lei.

MAILE
\$250,000+

MOKIHANA
\$100,000-\$249,000

ILIMA
\$50,000-\$99,000

HINAHINA
\$25,000-\$49,000

PIKAKE
\$15,000-\$24,999

PAKALANA
\$10,000-\$14,999

CIGAR
\$5,000-\$9,999

GINGER
\$2,500-\$4,999

TUBEROSE
\$1,000-\$2,499

PLUMERIA
\$500-\$999

PUAKENIKENI
\$250-\$499

ORCHID
\$100-\$249

KUKUI NUT
\$50-99

TI LEAF
\$.01-\$49